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Name: MICHAEL JOHN DOWDEN

Date of birth: 17 April 1954

Nationality: British

Qualifications: MBA Master of Business Administration. Middlesex

Business School, 1984 - 1986

MA Politics, Philosophy and Economics, Oxford

University, 1980 - 1983

Diploma in Labour Economics, Ruskin College,

Oxford, 1978-1980

Languages: English Mother Tongue

German fair

Countries of work experience: Turkey, Yemen, Egypt, Palestine, Syria, Lebanon,

Philippines. Bulgaria, Russia, Lithuania, South Africa, Poland, USA, Hungary, Romania, Albania, Czech Republic, Serbia, Georgia, Ukraine, Croatia,

Bosnia, Swaziland, South Africa, St. Lucia

Mike Dowden has 25+ years experience in economic / regional development, with 9 years working in a senior position at a regional development agency and 17 years as an economic / regional development consultant specialising in private sector and labour market development. This experience includes extensive regional development, programme, and strategy development using EU Cohesion and Structural Funds; with management of the necessary socio-economic programming research / review process, programming financing and budgeting activities – including PCM and other programme development tools. Mike Dowden's is experienced in project Cycle Management, has undertaken training in Public Expenditure and Financial Accountability (PEFA) assessment.

Highlights of his CV are

<u>Ukraine</u> – <u>Support to EU Delegation</u> to undertake a review and identification mission to analyse Ukraine's industrial sectors, analysis of the barriers to private sector / SME growth and development.; formulation of strategy and a 'multi-donor' programme for the implementation of measures to address "challenges" to growth, development of project pipeline with project fiches, budgets and financing.

<u>Croatia</u> – <u>Working at Ministry of Economy, Labour and Entrepreneurship</u>; as part of SME / private sector development in Croatia prior to country's EU accession: researching, drafting and implementing a cluster development programme including cluster mapping, restructuring of key 'tradable' clusters to improve value and supply chain, together with developing export potential.

<u>UK</u> – <u>Smart City strategy</u> In response to EU2020, research and consultations for developing a *smart city strategy* in north west region of the UK, including innovation, technology transfer and competitiveness responses – defining and determining the concept and developing outline the *Smart* policy approach and strategy

<u>Serbia</u> – <u>Ministry of Economy and Regional Development</u>, responsible for cluster development, cluster mapping and the development of six clusters. This work included the quantitative and qualitative analysis of the clusters to determine their strengths and weaknesses and their capacity for further development. The development of a

programme to ensure the growth and development of these six clusters – intervention projects, budgets, financing structures and indicators of achievement.

<u>St Lucia</u> – Seeking to reduce St Lucia's dependency on tourism and counter impact of removal of banana quotas, undertook a <u>review and identification mission of St Lucia's SME</u> sector (non tourism) and development of project fiche for ToR development – growing alternative agricultural products and establishing food / fish processing industry Monitoring and report on progress (2010)

<u>Syria</u> – <u>Support to Ministry of Economy and Trade</u> to develop Syria's first SME Strategy Paper including analysis of Syria's industrial sectors, analysis of the issues and challenges facing SME and entrepreneur growth and development – essentially a competiveness review. An assessment of academic and business intermediary organisations ability to develop and to deliver SME initiatives, together with schedule for strategy implementation, project fiches, and budgets and financing requirements for potential donor support

<u>Turkey</u> – <u>Task group leader</u> responsible for the qualitative and quantitative cluster analysis leading to the development of cluster roadmaps in 10 cluster industry/ SME sectors, prior to development of draft national cluster initiatives for inclusion in Turkey's National Clustering Policy. Responsible for developing an analysis methodology and roadmap structure and undertaking detailed analysis of four clusters, (organic food, agricultural machinery, automotive and automotive parts), implementing programme of assistance to the four clusters.

<u>Bosnia</u> – <u>Identification and review mission</u> to assess the Institutional capacity of Bosnia's five Regional Development Agencies and their private sector / SME related service provision, development of a set of ToR (with budgets and financing structure)for continued TA support to RDAs and continued SME service provision support.

<u>Serbia</u> – <u>Supporting the Ministry of Economy and Regional Development</u> to ensure that seven Serbian regional SME development agencies were sustainable and capable to deliver appropriate SME consultancy services and trade / business development in priority sectors (agriculture / dairy, automotive, ICT and engineering). Establishment of the SME agency network to prepare their transformation to RDAs.

<u>UK</u> – <u>Research and development</u> of a regionally focused SME support initiative in North West, UK. This included the analysis of the competitiveness of local SMEs and an assessment of the region's related business development /support organisations (Chambers of Commerce and Business Link). Subsequently developed a full project fiche and financing proposal with technical and time outlines for the implementation of the initiative.

<u>South Africa</u> – <u>Support to National Treasury</u> to utilise Official Development Assistance – evaluation of current position, development of measures overcoming project implementation problems associated with lack of ODA absorption capacity. Develop outline capacity building project proposal for NT staff and other stakeholders to address identified short comings.

<u>Lebanon</u> – <u>Identification and review mission</u> to assess the competiveness needs of Lebanese SMEs. Responsibilities included the analysis of SME competitiveness with a view to establishing a programme to improve their business competitiveness and productivity – development of programme, with three projects, (with project fiches) budgets and financing structures

<u>Russia</u> – <u>A review and identification mission</u> to ascertain management and development needs of Russian Regional Development Agencies undertake development of a set of

ToR to provide technical assistance to growth of Russian RDA structures.

Czech Rep – Set up CVET / 'lifelong learning' institutions in Vysočina

Moravskoslezský regions – improving training and skills base of SME workers and unemployed in order to encourage inward investment. Undertook an SME skills analysis and developed vocational training initiatives to address these. Oversaw €5m grant scheme for SME equipment purchasing.

<u>Hungary</u> – Introducing <u>EQUAL Community Initiative</u> – establishing MA and NSS and Structural Funds training programmes

<u>Turkey</u> – <u>Turkish textile sector</u> / Istanbul, SME textile company export effectiveness development – better exporters

<u>Poland</u> – <u>HRD / SME development</u> Podkarpackie region – including EU grant scheme & tender using Prag 2 rules

<u>Poland</u> – <u>Development of ERDF</u> programme complement and development of ERDF guidelines training programme

Russia – Evaluation of Tacis finance, banking and accounting projects

 $\underline{Serbia} - \underline{Implementing \;\; RDAs} \; / \; SME \; Agencies \;\; action \; plans - including \; grant \; scheme \;\; management$

<u>Hungary</u> – <u>Developing HRD Operational Programme</u> for the introduction of EU ESF funded programmes

<u>Romania</u> – <u>Developing 2003 ESC Phare SME</u> multi-annual programme initiative – including SME export assistance

<u>Georgia</u> – <u>Development, review & evaluation</u> labour market information systems for Department of National Statistics

<u>Bulgaria</u> – <u>Direct assistance project to Ministry of Economy</u> / ASME and BARDA, developing and growing the RDA and SME policy and infrastructure across Bulgaria <u>Bulgaria</u> – <u>Policy development</u> and implementation of 2002 Economic and Social Cohesion Phare programme

<u>Yemen</u> – <u>Investigative mission</u> to measure the impact of WTO accession on SMEs, fisheries & agriculture sectors.

<u>Lithuania</u> – <u>Evaluation</u> of Lithuania's readiness to operate the EU's Structural Funds on Accession in 2004

<u>Bosnia Herzegovina</u> – <u>Development and implementation</u> of SME management development programme for managers in the textile and agricultural sectors including management of Grant Scheme

<u>Bulgaria</u> – <u>Institutional capacity building</u>, project management and implementation, Pernik Regeneration Initiative

<u>Romania</u> – <u>Monitoring & evaluation</u> of mining social mitigation programmes operated by NAD. Various labour market initiatives to overcome redundancies and unemployment issues in coal mining regions

<u>Bulgaria</u> – <u>Ex-ante evaluation of National Development Plan</u> – the plan for 6 years of EU support

<u>Ukraine</u> – <u>SME development</u> strategy for implementing business incubators & support infrastructures.

Poland – <u>Analysis of the impact</u> on two communities of the closure of state owned steel plant. <u>South Africa</u> – <u>Development and implementation</u> of labour market information system for South African Dept of Labour and for the SETAs - Sectoral Education & Training Agencies <u>Romania</u> – <u>Training management</u> and staff of Romanian RDAs to meet the challenge of pre accession and dealing with the European Union Structural Funds

<u>Romania</u> – <u>Assisting the National Association for Regional Development</u> to develop and write Romania's National Development Programme for pre-accession

REPIM Curriculum Vitae – MICHAEL DOWDEN

<u>Hungary</u> – <u>Analysis and recommendations</u> of the ability of training and regional development institutions in Central and South Transdanubia to utilise pre accession funding

<u>Egypt</u> – <u>Business / action</u> plan development for a range of SMEs in the Egyptian food and drink sector.

<u>Russia</u> – <u>Employment Service</u> to encourage self-employment amongst redundant workers from state industries.

 $\underline{Gaza} - \underline{Identify}$ and investigate `growth potential' of SMEs in Gaza, develop a business / action plan with them to obtain funding and assistance from the MEDA – including ability to 'export'

Swaziland – Establishment of a denim clothing factory in Swaziland,

Philippines - Industrial & SME policy development for the Subic Bay RDA

Bulgaria – SME & tourism development programme Pirin Region

<u>Russia</u> – <u>Development and training</u> of staff and consultants in the Regional Employment Service enabling them to provide relevant advice and guidance services.

<u>Lithuania</u> – <u>TA to Chambers of Commerce</u>, for the development of SME and export promotion initiatives

<u>South Africa</u> – <u>Development of a micro finance</u> strategy for SMEs – Dept Labour, South Africa

<u>Poland</u> – <u>Project development</u> / management of business incubator for redundant miners start up SMEs.

<u>USA</u> – <u>Marketing audit and review</u> of agricultural promotion campaign for Sonoma Valley <u>Hungary</u> – <u>Restructuring apprentice training</u> programme to provide training relevant to labour market needs.

<u>Hungary</u> – <u>Industrial and labour market</u> restructuring in the Szaboloc-Szatmar- Berg region, leading to the development of a RDA, a SME creation programme, incubator units and training and re-skilling initiatives